



ON THE ROAD WITH BESTPASS

Deven Transport

BACKGROUND

Deven Transport, a Chicago-based company, was founded in 1971 and has been a family-owned business for three generations. Joe Bergeron, grandson of its founder, spent his childhood with his two brothers helping their parents with administrative tasks out of the family kitchen and doing whatever the business needed.

About 25 years ago, Deven Transport grew out of the home and into an office space in Bensenville, IL, and today serves Illinois, Wisconsin and Northern Indiana.

PROBLEM

With fifteen vehicles in their fleet, Deven found themselves on the receiving end of some hefty auto-replenishment fees for their toll transponders. Since each vehicle required their own \$250 balance, their bank account was being hit frequently whenever a transponder passed \$250 in tolls. Not to mention, Deven received no discounts for their vehicles. These two factors were becoming quite costly, adding up to almost \$20,000 per month, and they needed a solution.

SOLUTION + BENEFITS

In 2018, Deven Transport was introduced to Bestpass Inc, which provided them with an all-in-one toll solution. They were able to get E-ZPass transponders for each of their vehicles and one surety balance for all of them.



■ One Surety Balance

Instead of maintaining different balances across each of their vehicles, Deven now has one balance that covers each of their transponders and they are able to determine what that balance is. Most months, they don't come close to spending their entire balance. While their Bestpass account is still on auto-replenishment, they don't have to worry about their bank account being hit as frequently.

■ Cost Savings

Because their toll is covered month-over-month, the Deven bank account has been able to recuperate, and they have been able to use those cost savings to make improvements to their trucks! Maintenance that previously took years is now being realized.

In addition, because of Bestpass's relationships with many of the major tolling authorities, they are able to offer Deven Transport superior discounts on every toll transaction. So, now their normal transport routes are not costing them as much to travel.

■ Reporting and Visibility

With visions of growing their business when the opportunities arise, having visibility into their toll spend for each of their transponders. They are able to paint a more accurate picture of their organization's spend, so they can make better business decisions.

Each of these benefits provides Deven Transport with the visibility and cost savings to make better business decisions and invest in their fleet. In a few short years, this family-owned business saw monthly savings of nearly \$13,000, which enabled them to implement top-of-the-line solutions such as AI dashcams. They will continue to make improvements to stay ahead of the curve.

“We are always looking for ways to make improvements to our fleet and to the way we do business. Technology is constantly evolving, and we like to keep a pulse on how we can benefit from what's available, giving us opportunities to grow and providing a better experience to our customers.”

— Joe Bergeron —
Operations at Deven Transport

